Join our Team celebrating the motorcycle industry and working for one the world's most renowned brands. The Lancaster Harley-Davidson dealership has been in business since 1951, and is the second oldest Harley-Davidson Dealership in Pennsylvania. We're only standing because of the commitment to excellence that our teams have delivered over the years. If you have retail experience or hope to expand your skills in the area, we encourage you to apply for this full time position offering medical and dental benefits, paid time off, and store discounts.

**Requirements:**

• Provide excellent customer service to all of the dealership’s customers.

• Greet customers immediately, in a courteous and friendly manner.

• Point out any sales, specials, or new merchandise to customers.
• Assist customers with their selection of merchandise and offer additional product that compliments the purchase.
• Accept cash & credit card payments for merchandise purchases. Keep cash register accurate.
• Notify customers when special orders or back-ordered items are received.
• Handle customer complaints reasonably, showing empathy and a positive attitude, and demonstrate our commitment to excellent customer service.

**Retail Sales Duties**
• Provide prompt and accurate service at cash register.
• Assist General Motorclothes Manager with attaining retail sales plans in General Merchandise.
• Receive and process merchandise from distributors, check merchandise received against purchase invoice, log merchandise into inventory, and prepare product for showroom floor.
• Conduct or participate in periodic physical inventory of all merchandise (counts, reports etc.)
• Create well-organized presentations, which appeal to our customers.
• Ensure merchandise displays are stocked, clean, dust free, and appealing to customers.
• Continuously maintain showroom product availability by stocking shelves and displays.
• Maintain and update customer mailing lists.
• Attend training sessions to keep current with merchandising & inventory control issues