

MotorClothes Consultant

Job Summary:

This full-time retail Motorclothes Consultant role is based on individual’s aptitude and aspiration for sales, as well as, customer service. The Motorclothes Consultant role focuses on offering a premium shopping experience in store for the MotorClothes Department. Works at practicing inventory procedures for shipping and receiving, and assists as needed with retail customer outreach for events. The MotorClothes Consultant works consistently as a team player. This individual role uses skills to service and support existing needs in MotorClothes. Including ensuring department is fully stocked with current inventory, merchandising displays, and assists in meeting daily sales goals. Work load will depend on customer demand and this candidate needs to be adaptable, willing to learn, and takes initiative.

Core Duties & Responsibilities:

- Front-line sales and mastering the CUSTOM Sales Process
- Handles phone calls timely and professionally
- Contributes & tracks daily sales goals for MotorClothes
- Provide excellent customer service internally & externally
- Maintain inventory in MotorClothes
- Maintain merchandise displays
- Execute on special events & promotions
- Follow-up with customer requests
- Timely Shipping & Receiving
- Provide insight on merchandise trends
- Initiates department markdowns
- Participates in Customer Path

Skills & Aptitude:

This candidate communicates with customers, and works closely with the MotorClothes team. This requires strong and proactive interpersonal communication skills. The Retail Consultant must be team-oriented interacting with managers and customers demonstration I.C.E. (Incredible Connections Every Day) The best MotorClothes Consultant possess the following skill set:

- Communication skills
- Basic Computer skills
- Follows ORHD Best Practices
- Sales Oriented
- High Customer Service
- Adaptive
- Goal and Detail Oriented
- Interpersonal skills
- Organization
- High Integrity
- Coachable
- Follows brand standards
- Phone skills
- Prioritization
- Teamwork
- Problem-solving
- Positive Attitude
- Accurate counting skills
- Money handling
- Customer Service
- Creative

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